



MEDIA RELEASE
For Immediate Release

BBR Holdings posts revenue of S\$274.2m for the full year ended 31 December 2012

- Improved gross margin at 12.9 per cent
- Order book stands at S\$960.0 m with projects lasting to 2015
- Board of Directors recommend higher dividends
- Significant reduction in debt levels
- Strong liquidity position

SINGAPORE, 22 February 2013 – MAINBOARD-LISTED BBR Holdings (S) Ltd (BBR控股) (BBR or the Group) has posted revenue of S\$274.2 million for the full year ended 31 December 2012 (FY2012).

The Board of Directors recommends a one-tier tax-exempt first and final special dividend of Singapore 0.4 cents per share, over and above the ordinary first and final dividend of 0.8 cents per share. Upon approval by shareholders at the forthcoming annual general meeting on 26 April 2013, the proposed dividends will be paid on 20 May 2013. This represents a dividend growth of 50 per cent compared to the previous year.

During 2012, the company successfully completed a number of general construction projects and the property development at Lush on Holland Hill. Consequently, the overall recorded revenue compared to that of 2011 was lower by 33.7 per cent, following the business dynamics. However, the specialised engineering segment revenue enjoyed a growth of 7.4 per cent compared to the previous year. This growth came mainly from projects secured and executed by the Group's Malaysian subsidiary. In addition, as the construction of several new projects, including Bliss@Kovan project have just commenced, these revenue contributions were not yet significant. In contrast, FY2011's strong revenue was mainly due to general construction projects, including the property development project at Lush on Holland

Hill, which were then in active stages of construction. The Temporary Occupation Permit for Lush on Holland Hill was issued in July 2012.

The Group's net profit after tax attributable to parent was S\$13.0 million, compared to S\$20.1 million previously. Gross profit was lower at S\$35.4 million compared to S\$41.7 million a year earlier. However, despite the lower revenues and gross profit, the Group's gross profit margin of 12.9 per cent was an improvement over the 10.1 per cent it registered in the previous corresponding period. This is mostly attributable to the differences in the project mix.

Basic earnings per share was 4.24 Singapore cents for the 12 months ended 31 December 2012, based on the weighted average number of ordinary shares in issue, compared to 6.57 Singapore cents a year ago.

BBR's Chief Executive Officer Mr Andrew Tan (陈庆辉) said: "We were happy to complete a number of projects successfully in 2012, and to significantly decrease our debt levels while still retaining strong liquidity position. This gives us a good basis going forward. We will rely on our strengths as one of Singapore's leading construction groups with more than 20 years' of industry experience to help us secure more projects for the long term. We are pleased that currently, our order book stands at S\$960.0 million with projects lasting up to 2015. These comprise mainly civil engineering and building contracts predominantly in Singapore and Malaysia.

"The global economic situation remains uncertain, thus still having a negative impact on the overall business environment worldwide and in Singapore. In addition, the Singapore Government in January 2013 introduced further measures to curb the property market in an effort to cool rising property prices. Although it has been a challenging past year for the Group and competition remains keen, we will continue to pitch for government tenders and private sector projects."

Financial Position

The Group's financial position continues to be strong, backed by S\$109.2 million of net assets as at 31 December 2012. This translates to a 10.6 per cent increase in net asset value per share to 35.10 Singapore cents compared to 31.73 cents recorded at 31 December 2011.

As at 31 December 2012, cash and cash balances, including pledged deposits totalled S\$51.3 million. In FY2012, the Group progressively settled term loans of S\$50.6 million from sales proceeds of sold units at Lush on Holland Hill and Bliss@Kovan projects and significantly reduced the loans and borrowings from S\$105.5 million to S\$55.7 million, as well as interest charges respectively. Despite the debt repayment, the Group maintained a liquidity position similar to the previous year. The value of development properties stood at S\$62.0 million as at 31 December 2012 compared to S\$138.2 million at end 2011 due to the completion of Lush on Holland Hill project.

Market capitalisation was S\$80.1 million based on the closing share price of 26.0 Singapore cents as at 22 February 2012.

Business Outlook

On 22 February 2013, the Ministry of Trade & Industry announced that the Singapore economy grew by 1.5 per cent on a year-on-year basis in the fourth quarter of 2012, an improvement from the flat growth in the preceding quarter. On a quarter-on-quarter seasonally-adjusted annualised basis, the economy grew by 3.3 per cent, a reversal from the contraction of 4.6 per cent in the third quarter. The construction sector grew by 5.8 per cent on a year-on-year basis, moderating from the 6.7 per cent growth in the preceding quarter. On a quarter-on-quarter basis, the sector contracted by an annualised rate of 3.9 per cent, mainly due to the decline in private sector building activities.

There is still a strong domestic construction demand. Last month, the Ministry of National Development said that 200,000 new homes are expected to hit the Singapore market by 2016. These new homes will comprise an additional 80,000 private properties; 10,000 executive condominiums and 110,000 Housing and Development Board flats.

Although moderate growth is estimated for the Singapore economy and the construction sector, the outlook for the construction industry is expected to be challenging in the next 12 months with increasing competition and expected increases in labour and material costs. Construction gross margins are expected to

be lean and shortage of skilled and unskilled workers may affect the future progress of projects.

The Group will continue to focus on its core business by leveraging its strong track record and competency in building construction and civil engineering to secure more public sector projects as well as to explore ways of enhancing cost effectiveness and optimise its efficiency in the management of potential and on-going projects. The Group continues to conduct feasibility studies to undertake new property development projects.

Update on projects

The Group is working on a number of civil engineering and building projects from both the public and private sectors, in Singapore as well as Malaysia. These include:

- a S\$153.1 million contract to design and construct a mixed-use development at Fusionopolis Place, scheduled for completion in October 2014;
- a S\$102.7 million contract to construct housing and sports facilities (Phase 1) for The Singapore University of Technology and Design at Changi, Singapore scheduled for completion in phases in third quarter 2013 and mid 2014;
- two contracts totalling RM76.45 million to construct and complete the facilities works for the Kelana Jaya LRT Line Extension Project, Package A and B, in Kuala Lumpur, Malaysia, which are expected to be completed in third quarter 2013;
- a S\$79.8 million contract secured from the Land Transport Authority (LTA) to widen Keppel Viaduct targeted to be completed in the first half of 2015;
- a S\$413.8 million construction contract awarded to a joint venture, Takenaka–Singapore Piling Joint Venture by the National Heritage Board to restore two iconic heritage monuments in the heart of the Civic District, the former Supreme Court and the adjacent City Hall targeted for completion in the second half of 2014. BBR's wholly-owned subsidiary, Singapore Piling & Civil Engineering Private Limited has a 25 per cent share in the joint venture;
- a S\$139.6 million contract from the Urban Redevelopment Authority to construct Phase 3B (MC02) of the Proposed Common Services Tunnel at Marina Bay targeted for completion in the second half of 2014;

- a LTA contract worth S\$81.5 million to design and construct the Tai Seng Facility Building for the Downtown Line Project with completion in November 2014;
- a S\$179 million contract from the Housing and Development Board (HDB) to construct 17 blocks of 1,386 new homes in Pasir Ris Neighbourhood 5 due to be completed in the second quarter of 2014;
- a S\$108 million contract from the HDB to build 808 HDB flats at Kallang Whampoa due to be completed by end 2015; and
- a S\$74.9 million contract from the HDB to build 474 HDB flats at Sengkang Neighbourhood 2 and is scheduled to be completed by April 2015.

On 1 November 2012, BBR announced that it has secured S\$50 million of specialised engineering and construction contracts over the last six months, including a 25,000 tonne silo construction job at Pulau Damar Laut to be completed at the year of 2013. This S\$50 million worth of contracts exclude the S\$153.1 million contract for Fusionopolis Place, and the S\$102.7 million contract for The Singapore University of Technology and Design at Changi, Singapore, both of which are mentioned in the update on projects above.

For its property development business, the Group is involved in three condominium projects. Lush on Holland Hill is a freehold development with 56 spacious units in two 12-storey blocks. It is fully sold and has obtained the Temporary Occupation Permit (TOP) and Certificate of Statutory Completion (CSC) in 2012. Construction at Bliss @Kovan, another freehold site has commenced and is to be developed into a five-storey condominium with superior design elements consisting of 140 units. The Group has also jointly developed with Shing Kwan (Pte) Ltd an upmarket development comprising 16 super luxury triplex units with basement car parks at 8 Nassim Hill.

This press release should be read in conjunction with the full SGX announcement released by BBR on 22 February 2013. A copy of the announcement is available on www.sgx.com.

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About BBR Group (www.bbr.com.sg)

The BBR Group (BBR控股) is one of Singapore's leading construction groups with more than 20 years of industry experience and businesses spanning across General Construction, Specialised Engineering and Property Development.

Established in 1993, the Group today has a presence in Singapore, Malaysia and Thailand. Its General Construction activities are mainly undertaken through its wholly-owned subsidiary, Singapore Piling & Civil Engineering Private Limited (Singapore Piling), a company it acquired in 2001. Singapore Piling has a 40-year history and has been registered with the Building and Construction Authority of Singapore under the "A1" classification since 1984. Its Specialised Engineering arm is part of the BBR Network that spans 50 countries.

For its Property Development business, the Group is involved in three condominium projects: Lush on Holland Hill, a freehold development with 56 spacious units in two 12-storey blocks completed in 2012; Bliss @Kovan, another freehold site to be developed into a five-storey condominium with superior design elements consisting of 140 units; and 8 Nassim Hill, an upmarket development comprising 16 super luxury triplex units with basement carparks completed in 2010.

The Group was listed on the Singapore Exchange Sesdaq in 1997 and was subsequently upgraded to the Mainboard in September 2006.

Issued on behalf of BBR Holdings (S) Ltd by Waterbrooks Consultants Pte Ltd

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