



MEDIA RELEASE
For Immediate Release

BBR Holdings recorded revenue of S\$90.2 million in the nine months ending 30 September 2018

- The Group won two awards for its JV project, setting another track record for its adoption of PPVC technology
- Order book stands at S\$206 million, comprising construction projects mainly in Singapore and Malaysia

SINGAPORE, 8 November 2018 – MAINBOARD-LISTED BBR Holdings (S) Ltd (BBR 控股) (“**BBR**” or “**the Group**”) announced today that it achieved revenue of S\$90.2 million for the nine months ended 30 September 2018 (“**9M2018**”), compared to S\$132.0 million in the corresponding period a year ago (“**9M2017**”). This was due to lower revenue across all segments.

Gross profit margin was 10.3% for 9M2018, a slight decline from the 11.8% achieved in 9M2017.

Commenting on the results, BBR’s Chief Executive Officer, Mr Andrew Tan (陈庆辉) said, *“The industry is going through a challenging phase, with increasing competition, rising business cost and the recent property cooling measures. Nonetheless, the Group will continue to focus on its core businesses, leveraging on its expertise in PPVC and strong track record.”*

Administrative costs declined by 10.7% due to lower depreciation costs and lower fees paid to real estate agents for the sale of condominium units as the Group had sold all its development units. Finance costs increased by S\$1.7 million due to the financing for the acquisition of Goh & Goh Building.

Share of results of joint ventures was higher at S\$8.5 million in 9M2018, compared with S\$2.3 million in 9M2017 as besides the progressive recognition of income from the sale of residential units at The Wisteria, a fair value gain was recognised on Wisteria Mall in 9M2018 based on an independent valuation after obtaining Temporary Occupancy Permit.

The Group's JV mixed development project, The Wisteria and Wisteria Mall, in which the Group holds a 25.05% equity interest, had obtained the Temporary Occupancy Permit ("**TOP**") in July 2018. Wisteria Mall has commenced operations during the quarter. The Wisteria is BBR's first residential project to adopt Prefabricated Prefinished Volumetric Construction ("**PPVC**") technology. This project has won two awards for the Group – the Gold Award for SCAL Productivity & Innovation Awards 2018 and the Merit Award for Structural Steel Excellence Awards 2018 in the category of Most Innovation Project. This sets another track record for BBR in its adoption of PPVC technology.

Profit attributable to equity holders of the Company was S\$3.8 million for 3Q2018. The Group has a loss attributable to equity holders of S\$1.3 million for 9M2018.

Financial Position

The Group's net assets stood at S\$133.7 million as at 30 September 2018 and net assets per share was 41.7 cents.

Cash position remained healthy at S\$34.0 million as at 30 September 2018, compared with S\$30.4 million as at 31 December 2017.

Business Outlook

On 12 October 2018, the Ministry of Trade and Industry announced that based on advance estimates, the Singapore economy grew by 2.6% on a year-on-year basis in the third quarter of 2018, moderating from the 4.1% growth in the previous quarter. The construction sector contracted by 3.1% on a year-on-year basis in the third quarter, extending the 4.2% decline in the previous quarter. The sector was weighed down by the weakness in public sector construction activities.

The industry outlook remains challenging for the next 12 months with increasing competition, labour shortages and rising business costs. The latest round of property cooling measures announced on 5 July 2018 may dampen and further postpone the anticipated recovery of the construction sector. Construction demand is expected to remain weak and coupled with intense competition, tenders will continue to be challenging in the near term and bid prices will remain competitive at compressed margins.

The Group is still in discussions with the relevant authorities with regards to the re-development of Goh & Goh Building, to optimise the potential of the development site. The Group had also secured a S\$39 million contract for the construction of a 7-storey social community facility at Pasir Ris and this project will also deploy PPVC technology in its construction. This contract is expected to contribute to revenue until 2020.

The Group will continue to focus on its core businesses by leveraging its strong track record in building construction and civil engineering to secure more projects, as well as enhancing cost effectiveness and efficiency optimisation in the management of on-going projects.

The Group will also explore for business opportunities both locally and in the region, particularly in Thailand and Hong Kong SAR, to maintain and sustain its long term growth.

As at the date of this announcement, the Group has an order book of approximately S\$206 million in respect of construction projects, predominantly in Singapore and Malaysia.

---End---

About BBR Group (www.bbr.com.sg)

The BBR Group (BBR控股) is one of Singapore's leading construction groups with more than 20 years of industry experience. It currently comprises four core business segments spanning across General Construction, Specialised Engineering, Property Development and Green Technology.

Established in 1993, the BBR Group is well-positioned to meet the urbanisation challenge in Asia with its proven track record and good combination of innovative engineering with specialist know-how in construction methods. It has business presence in key markets such as Singapore, Malaysia, and the Philippines.

The Group was listed on the Singapore Exchange Sesdaq in 1997 and was subsequently upgraded to the Mainboard in September 2006.

Issued on behalf of BBR Holdings (S) Ltd by Waterbrooks Consultants Pte Ltd

Media and Analysts Contact

BBR Holdings (S) Ltd

Ms Chew Nam Yeo
Chief Financial Officer
Tel: (+65) 6546 5276
Email: chew.ny@bbr.com.sg

Waterbrooks Consultants Pte Ltd

Tel: (+65) 6100 2228

Mr Wayne Koo
Mobile: (+65) 9338 8166
Email: wayne.koo@waterbrooks.com.sg

Ms Lynette Tan
Mobile: (+65) 9687 2023
Email: lynette@waterbrooks.com.sg