



MEDIA RELEASE
For Immediate Release

BBR Holdings posts revenue of S\$78.2 million for first quarter ended 31 March 2013

- **Gross margin exceeds 9%**
- **Significant number of active projects underway**
- **Order book stands at S\$1.1 billion**
- **Group expects to record a profit for financial year 2013**

SINGAPORE, 7 May 2013 – MAINBOARD-LISTED BBR Holdings (S) Ltd (BBR 控股) (BBR or the Group) recorded revenue of S\$78.2 million and a net profit attributable to equity holders of S\$2.1 million for first quarter ended 31 March 2013.

The Group registered lower revenue of S\$78.2 million in the current quarter compared to S\$94.3 million for first quarter 2012, due mainly to lower revenue from property development, which was partially offset by higher specialised engineering revenue. The higher revenue from property development for first quarter of 2012 was attributable to contributions from Lush on Holland Hill, which was in its active stage of construction. During the first quarter of 2013, construction work for Bliss @Kovan is still in its preliminary stage and revenue contribution is not yet significant. The higher revenue recorded for specialised engineering segment was mainly attributable to bored piling works in the current quarter.

Gross profit for first quarter of 2013 was S\$7.2 million or 9.3 per cent of the revenue, compared to S\$9.1 million or 9.6 per cent a year ago. The Group's decline in gross profit was mainly from the property development segment. As Bliss @Kovan is at its early stage of construction, profits from this project will be recognised in subsequent quarters as construction progresses. However, gross profit contribution from specialised projects has increased due to more projects-in-progress in Malaysia.

BBR's Chief Executive Officer, Mr Andrew Tan (陈庆辉), said: "We are satisfied with the first quarter results, especially in the backdrop of lingering global economic uncertainties and in the midst of intense competition. In fact, the Group has done well by successfully securing several public and private sector projects in Singapore and Malaysia. During the first quarter of 2013, the Group has announced new wins for building Dulwich College and Housing and Development Board flats in Kallang Whampoa Contract 28B, both in Singapore; and specialised engineering projects such as the two bridges in Malaysia."

He added: "We have a significant pipeline of projects secured for the year, and are focused on allocating our resources effectively so as to ensure that projects are completed on schedule. We are pleased that currently our order book stands strong at S\$1.1 billion, with projects lasting up to 2016. The Group expects to record a profit for financial year 2013."

Financial Position

The Group's financial position continues to remain robust, backed by S\$109.4 million of net assets as at 31 March 2013. This translates to a 1.8 per cent increase in net asset value per share to 35.72 Singapore cents compared to 35.10 cents recorded at full year ended 31 December 2012.

As at 31 March 2013, cash and cash balances, and pledged deposits totalled S\$47.4 million, were slightly lower compared to S\$51.3 million as at 31 December 2012 due mainly to net cash of S\$4.7 million used in operations.

During the current quarter, total bank loans and borrowings increased by S\$1.4 million as a result of additional short-term borrowings required for financing start-up costs for new projects, which were partially offset by term loan repayments for Bliss @Kovan. The book value of development properties stood at S\$63.9 million as at 31 March 2013 compared with S\$62.0 million as at 31 December 2012, due to Bliss @Kovan.

Market capitalisation was S\$80.1 million based on the closing share price of 26.0 Singapore cents as at 7 March 2013.

Business Outlook

The Ministry of Trade and Industry announced on 12 April 2013 that based on advanced estimates, the Singapore economy in the first quarter of 2013 contracted by 0.6 per cent on a year-on-year basis, compared to 1.5 per cent in the previous quarter. On a seasonally-adjusted quarter-on-quarter annualised basis, the economy contracted by 1.4 per cent, a reversal from the 3.3 per cent growth in the previous quarter. The construction sector grew by 7.0 per cent on a year-on-year basis, compared to 5.8 per cent in the preceding quarter. On a sequential basis, the construction sector expanded by an annualised rate of 15.1 per cent, an improvement from the contraction of 3.9 per cent in the preceding quarter. The improved prospects for the construction sector were mainly due to a recovery in the private sector building activities.

Although the construction sector recorded modest growth, the outlook for this industry is expected to be challenging in the next 12 months with increasing competition and expected increases in labour and material costs. Construction gross margins are expected to be lean and shortage of skilled and unskilled workers may affect the future progress of projects.

The Group will continue to focus on its core business by leveraging its strong track record and competency in building construction and civil engineering, in order to secure more public sector projects as well as to explore ways of enhancing cost effectiveness and optimise its efficiency in the management of potential and ongoing projects. It continues to conduct feasibility studies to undertake new property development projects.

Update on Projects

The Group is working on a number of civil engineering and building projects from both the public and private sectors in Singapore as well as Malaysia. These include:

- a S\$153.1 million contract to design and construct a mixed-use development at Fusionopolis Place, scheduled for completion at the end of 2014;

- a S\$102.7 million contract to construct housing and sports facilities (Phase 1) for The Singapore University of Technology and Design at Changi, Singapore scheduled for completion in phases in third quarter 2013 and mid 2014;
- two contracts totalling RM76.45 million to construct and complete the facilities works for the Kelana Jaya LRT Line Extension Project, Package A and B, in Kuala Lumpur, Malaysia, which are expected to be completed in third quarter 2013;
- a S\$79.8 million contract secured from the Land Transport Authority (LTA) to widen Keppel Viaduct targeted to be completed in the first half of 2015;
- a S\$413.8 million construction contract awarded to a joint venture, Takenaka–Singapore Piling Joint Venture by the National Heritage Board to restore two iconic heritage monuments in the heart of the Civic District, the former Supreme Court and the adjacent City Hall targeted for completion in the second half of 2014. BBR's wholly-owned subsidiary, Singapore Piling & Civil Engineering Private Limited has a 25 per cent share in the joint venture;
- a S\$139.6 million contract from the Urban Redevelopment Authority to construct Phase 3B (MC02) of the Proposed Common Services Tunnel at Marina Bay targeted for completion in the second half of 2014;
- a LTA contract worth S\$81.5 million to design and construct the Tai Seng Facility Building for the Downtown Line Project with completion in the fourth quarter of 2014;
- a S\$179 million contract from the Housing and Development Board (HDB) to construct 17 blocks of 1,386 new homes in Pasir Ris Neighbourhood 5 due to be completed in the second quarter of 2014;
- a S\$108 million contract from the HDB to build 808 HDB flats at Kallang Whampoa C23B due to be completed by end 2015;
- a S\$102.8 million contract to build 755 HDB flats at Kallang Whampoa C28B due for to be completed by the second quarter of 2016;
- a S\$74.9 million contract from the HDB to build 474 HDB flats at Sengkang Neighbourhood 2 due to be completed by the second quarter of 2015;
- a contract for Dulwich College, Singapore's first British independent school due to be completed by mid-2014;
- a 25,000 tonne silo construction job at Pulau Damar Laut due to be completed by end 2013; and

- two contracts worth RM286 million (approximately S\$116 million) to build two bridges in Terengganu and Sarawak in Malaysia, which are due to be completed at the end of 2015 and second quarter of 2016 respectively.

For its property development business, the Group is involved in three condominium projects. Lush on Holland Hill is a freehold development with 56 spacious units in two 12-storey blocks. It is fully sold and has obtained the Temporary Occupation Permit and Certificate of Statutory Completion in 2012. Construction at Bliss @Kovan, another freehold site has commenced and is to be developed into a five-storey condominium with superior design elements consisting of 140 units. The Group has also jointly developed with Shing Kwan (Pte) Ltd an upmarket development comprising 16 super luxury triplex units with basement car parks at 8 Nassim Hill.

---End---

About BBR Group (www.bbr.com.sg)

The BBR Group (BBR控股) is one of Singapore's leading construction groups with more than 20 years of industry experience and businesses spanning across General Construction, Specialised Engineering and Property Development.

Established in 1993, the Group today has a presence in Singapore, Malaysia, Philippines and Thailand. Its General Construction activities are mainly undertaken through its wholly-owned subsidiary, Singapore Piling & Civil Engineering Private Limited (Singapore Piling), a company it acquired in 2001. Singapore Piling has a 40-year history and has been registered with the Building and Construction Authority of Singapore under the "A1" classification since 1984. Its Specialised Engineering arm is part of the BBR Network that spans 50 countries.

For its Property Development business, the Group is involved in three condominium projects: Lush on Holland Hill, a freehold development with 56 spacious units in two 12-storey blocks completed in 2012; Bliss @Kovan, another freehold site to be developed into a five-storey condominium with superior design elements consisting of 140 units; and 8 Nassim Hill, an upmarket development comprising 16 super luxury triplex units with basement carparks completed in 2010.

The Group was listed on the Singapore Exchange Sesdaq in 1997 and was subsequently upgraded to the Mainboard in September 2006.

Issued on behalf of BBR Holdings (S) Ltd by Waterbrooks Consultants Pte Ltd

Media and Analysts Contact

BBR Holdings (S) Ltd

Ms Maria Low
Tel: (+65) 6235 5613
Email: maria@bbr.com.sg

Waterbrooks Consultants Pte Ltd

Tel: (+65) 6100 2228
Mr Wayne Koo
Mobile: (+65) 9338 8166
Email: wayne.koo@waterbrooks.com.sg

Mr Daniel Ong
Mobile: (+65) 9181 0139
Email: daniel.ong@waterbrooks.com.sg