

# BBR Holdings' net profit climbs to S\$17.3m as revenue swells to S\$320.6m for nine months ended 30 September 2011

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| FINANCIAL HIGHLIGHTS  |        |        |             |        |        |               |
|---|--------|--------|-------------|--------|--------|---------------|
| S\$ 'million  | 3Q2011 | 3Q2010 | Change      | 9M2011 | 9M2010 | Change        |
| Revenue   | 84.4   | 77.4   | <b>▲</b> 9% | 320.6  | 146.2  | <b>▲</b> 119% |
| Gross Profit  | 7.1    | 7.1    | -           | 31.6   | 20.3   | ▲56%          |
| Profit before<br>Tax  | 3.6    | 4.3    | ▼16%        | 19.9   | 12.6   | ▲58%          |
| Profit After Tax<br>& Non-<br>controlling<br>Interests  | 3.2    | 3.5    | ▼9%         | 17.3   | 10.7   | ▲62%          |
| EPS (SG cents)  | 1.04   | 1.14   | ▼9%         | 5.63   | 3.47   | ▲62%          |
| Current order book stands at S\$483 million with projects lasting up till 2015<br>As at 30 Sep 2011: Net Assets: S\$95.3 million or 30.73 Singapore cents per share |        |        |             |        |        |               |

*SINGAPORE, 4 November 2011* – MAINBOARD-listed BBR Holdings (S) Ltd (BBR or the Group) today unveiled its results for the nine months ended 30 September 2011. It turned in a net profit attributable to shareholders of S\$17.3 million, up 61.5 per cent from the previous corresponding period, as its revenue for the period under review more than doubled to S\$320.6 million from S\$146.2 million previously.

The higher Group revenue was mainly due to various general construction projects that were in their active stage of construction during the period under review, as well as from revenue progressively recognised since first quarter 2011 from Lush on Holland Hill, a property development project.

The Group registered gross profit of S\$31.6 million in the nine months to 30 September 2011, up 55.6 per cent from the previous corresponding period. Due to a different project mix, however, it enjoyed a gross profit margin of 9.9 per cent, down from 13.9 per cent previously.

Earnings per share for the nine months to end September 2011 was 5.63 Singapore cents, up from 3.47 Singapore cents from 30 September 2010.

BBR Chief Executive Officer Andrew Tan said the Group's performance was creditable given the increasingly competitive environment. "All of us here have worked hard, doing our best to ensure that we deliver a quality service that keeps clients satisfied. At the same time, we keep a keen eye on our cost to ensure higher productivity that will translate into decent margins," he said.

To date, the Group's order book stands at S\$483 million with projects lasting up to 2015. These comprise mainly civil engineering and building contracts predominantly in Singapore and Malaysia.

BBR Group, which started in 1993 as a specialist engineering group, currently has three core business activities, namely, General Construction, Specialised Engineering and Property Development.

## Financial position remains strong

BBR's financial position remain strong with total assets of S\$299.0 million and net assets of S\$95.3 million compared to S\$248.6 million and S\$80.6 million recorded on 31 December 2010 respectively.

Shareholders' equity increased by S\$14.4 million to S\$94.0 million as at 30 September 2011, representing an increment of 18.2 per cent over the year-end FY2010 of S\$79.6 million. Net asset value per share stood at 30.73 Singapore cents or 18.6 per cent higher than at 31 December 2010.

Development properties rose to S\$152.4 million as at 30 September 2011 from S\$77.0 million as at 31 December 2010, due largely to acquisition of land for development of Bliss@Kovan at Simon Lane and costs for ongoing construction at Lush on Holland Hill which were partially offset by progressive payments received for sold units at the two development properties.

As at 30 September 2011, cash and cash equivalents balance stood at S\$41.0 million compared to S\$44.9 million as at 31 December 2010, mainly due to payments (net after borrowings) on completion of the purchase of the development property at Simon Lane, prepayments in respect of early settlement for property development term loan, purchases of leasehold land and construction equipment, and dividends paid to shareholders. Cash outflows were partially offset by dividends received and repayment of shareholders' loan from an associate company.

## **Business outlook**

According to the Ministry of Trade and Industry, based on advanced estimates, the Singapore economy in the third quarter of 2011 grew by 5.9 per cent on a year-on-year basis, an improvement from the 1.0 per cent growth in the second quarter. On a seasonally-adjusted quarter-on-quarter annualised basis, the economy grew by 1.3 per cent, after contracting 6.3 per cent in the previous quarter. The construction sector grew marginally by 0.4 per cent on a year-on-year basis in the third quarter, following the growth of 1.5 per cent in the preceding quarter. On a sequential basis, the sector contracted by 11.5 per cent, following two consecutive months of expansion. This was largely due to a decline in private sector building activities.

Mr Tan said he expected the outlook for the construction industry to be challenging in the next 12 months given the estimated moderate growth in the Singapore economy and the construction sector in the third quarter of 2011, increasing local and foreign competition and expected increase in labour and material costs.

"The current economic uncertainty fuelled by the ongoing financial crisis in Europe and the under-performing United States economy have also had some effect on the general business sentiment. But there are still business opportunities in the market and we will continue to stay focused, working hard to follow up on all leads. We have an experienced and strong management team who will work hard to access and assess all business opportunities and convert them into contracts," he added.

Going forward, the domestic market will continue to be the Group's key focus in the near term although it will selectively consider overseas opportunities with strategic value as they arise, Mr Tan said. The Group is expected to remain profitable for FY2011, he added.

## Recent and on-going projects

The Group's civil engineering and building projects from both the public and private sectors include:

- a RM52.7 million contract from Trans Resources Corporation Sdn Bhd to construct and complete the facilities works for the Kelana Jaya LRT Line Extension Project in Kuala Lumpur, Malaysia;
- a S\$48.3 million contract secured from Yang Kee Holdings Pte Ltd to construct Phase 2 of the Yang Kee Chemical Logistics Hub at Jurong Pier Road. Work on the project has started and is scheduled for completion in the second quarter of 2012;
- a S\$79.8 million contract secured from the Land Transport Authority to widen Keppel Viaduct targeted to be completed in the first half of 2015;
- a S\$413.8 million construction contract awarded to a joint venture, Takenaka– Singapore Piling Joint Venture ("JV") by the National Heritage Board to restore two iconic heritage monuments in the heart of the Civic District, the former Supreme Court and the adjacent City Hall targeted for completion in the

second half of 2014. BBR's wholly-owned subsidiary Singapore Piling & Civil Engineering Private Limited has a 25% share in the JV;

- a S\$139.6 million contract from the Urban Redevelopment Authority to construct Phase 3B (MC02) of the Proposed Common Services Tunnel (CST) at Marina Bay targeted for completion in the second half of 2014;
- a S\$189.6 million contract from the Urban Redevelopment Authority (URA) for Phase 3A of the Common Services Tunnel (CST-3A) due to be completed in the second half of 2011;
- a Land Transport Authority contract worth S\$81.5 million to design and construct the Tai Seng Facility Building for the Downtown Line Project with completion in November 2014;
- a S\$104.2 million contract from the Housing & Development Board to build seven blocks of flats in Yishun Neighbourhood 4 to be delivered in 2012; and
- a S\$77.7 million contract to build the Singapore Island Country Club's main clubhouse with completion date in 2011.

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#### About BBR Group (www.bbr.com.sg)

The BBR Group has its roots in specialised engineering. Since its inception in 1993, the Group has grown significantly and today, it has established three core business activities, namely, General Construction, Specialised Engineering and Property Development.

Its General Construction activities are mainly undertaken through its wholly-owned subsidiary, Singapore Piling & Civil Engineering Private Limited (Singapore Piling), a company it acquired in 2001. Singapore Piling has a 40-year history and has been registered with the Building & Construction Authority of Singapore under the "A1" classification since 1984.

Its Specialised Engineering arm is part of the BBR Network that spans 42 countries. Today, BBR Singapore has a presence in Malaysia, Philippines and Thailand.

For its Property Development business, the Group is involved in three condominium projects: 8 Nassim Hill, an upmarket development comprising 16 super luxury triplex units with basement carparks completed in 2010; Lush at Holland Hill, a freehold development with 56 spacious units in two 12-storey blocks and Bliss@Kovan, another freehold site to be developed into a 5-storey condominium with superior design elements consisting of about 140 units.

Issued on behalf of BBR Holdings (S) Ltd by Waterbrooks Consultants Pte Ltd

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